Common Ground Advisers

A Service-Disabled Veteran-Owned Small Business | Consultancy

Overview

Common Ground Advisers is a management consulting firm with deep healthcare expertise and proven experience navigating complex, publicly funded stakeholder environments to deliver sustainable solutions. Founded and led by a veteran with day-to-day management control, our consultants average 20+ years of experience across the military, federal, state, local, and tribal jurisdictions, Medicaid payer organizations, clinical providers, and Fortune 1000 companies.

Core Competencies

- *Program and Project Management*
- *Process Improvement*
- *Behavioral Health and Court Systems*
- *Payer and Provider Strategy*
- *Regulatory Compliance and Contract Management*
- *Health IT Systems & Analytics*
- *Organizational Design & Workforce Development*

Qualifications

Program & Project Management
Managed a $90M+ modernization portfolio spanning 80+ international projects and prioritized $125M+ in capital for 100+ business solutions; served as owner's representative on eight-figure capital programs, including a ~40,000 sf / $22M recovery campus and a $60M health-center. Led PMO stand-up and assessment engagements benchmarking project, resource, and demand management for global enterprises.

Process Improvement
Applied Lean/Six Sigma, value-stream mapping, and current-state analysis to redesign clinical and payer operations — reducing costs 26%, cutting ER utilization 53%, and standardizing SOPs and dashboards adopted as the enterprise benchmark.

Behavioral Health & Court Systems
Facilitated SAMHSA GAINS Center SIM mapping with law enforcement, courts, and corrections; launched the nation's 5th Law Enforcement Assisted Diversion (LEAD) program; founded specialty/veterans courts and Crisis Intervention Teams in multiple jurisdictions; and developed a $15.2M deflection center program, crisis-transportation programs, and a 24/7 Crisis Stabilization Center model that secured $25.2M in state investment.

Payer & Provider Strategy
Led MCO transitions and re-procurements for plans serving 500,000+ Medicaid members (earning a state's highest readiness score), guided nonprofit housing provider to Medicaid-billable status, and secured a $3.2M MCO investment for a statewide community health worker billing-hub model.

Regulatory Compliance & Contract Management
Directed multi-million-dollar CMS Medicare Advantage audit responses, provider-network and managed-care contracting, and HR-compliance and audit-readiness reviews; developed policies, procedures, and monitoring frameworks for payers, providers, and publicly traded firms.

Health IT Systems & Analytics
Architected data governance, interoperability, and voice-of-customer platforms; led EHR, chronic-disease-registry, grants-management, and master-data-management implementations; and built data-governance models for deflection-program outcome measurement and state reporting.

Organizational Design & Workforce Development
Delivered organizational and fiscal-sustainability assessments (SWOT, GAP, stakeholder analysis, revenue stress-testing) and operating-model redesign; led workforce recruitment strategy, and training for federal, state and private enterprises

Company Profile

Entity Type
Limited Liability Company

State of Formation
California

Principal Office
Palo Alto, CA

Certifications
SDVOSB

SAM.gov / UEI
XZTYQEGDH358

CAGE Code
225P6

Ownership
51%+ service-disabled veteran-owned

NAICS Codes

541611 – Admin & General Management Consulting

541612 – Human Resources Consulting

541618 – Other Management Consulting

541714 – Biotech R&D

541715 – Physical, Engineering & Life Sciences R&D

541990 – All Other Professional Services

611430 – Professional & Management Development Training

611710 – Educational Support Services

PSC Codes

R408, R410, R425, R702

D302, D306, D307, D308, D318, D399

Contact

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SBA
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